

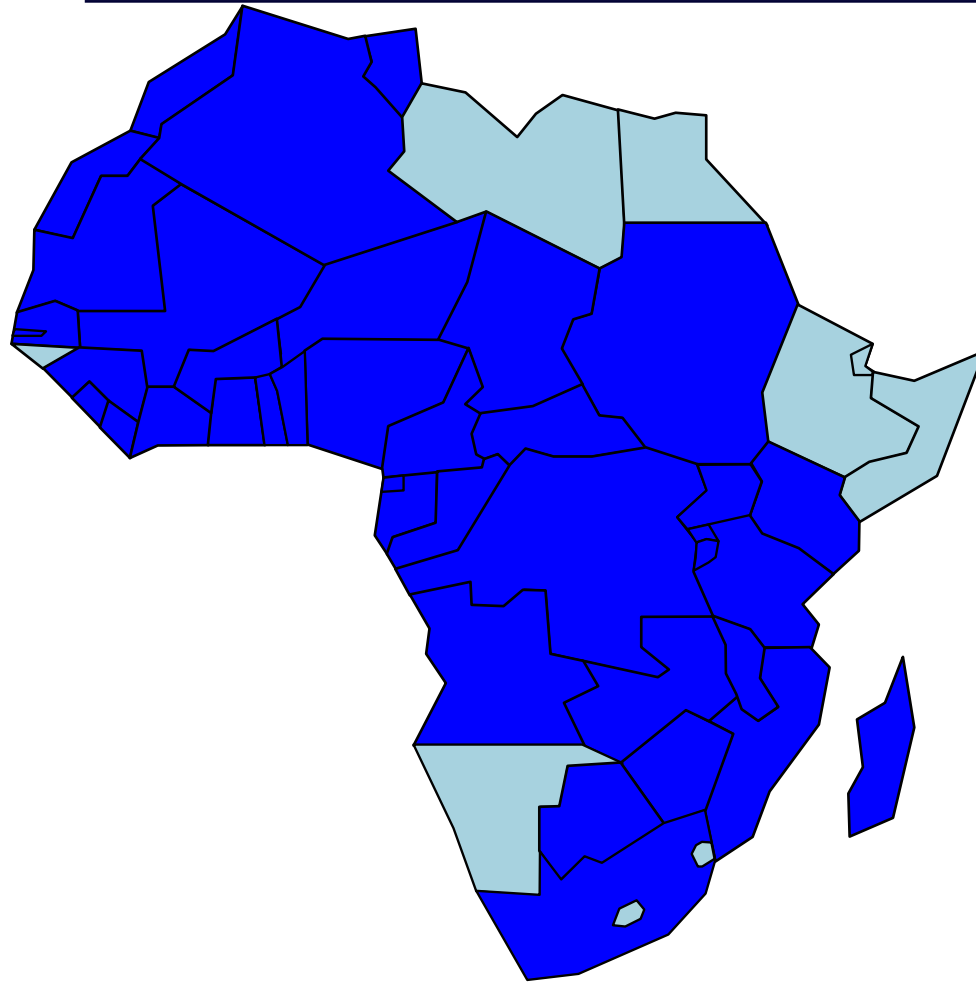
# Bolloré network in Africa after the sale of Delmas

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Dominique Lafont  
Managing Director Africa  
Bolloré DTI

# Bolloré Group in Africa – Main figures

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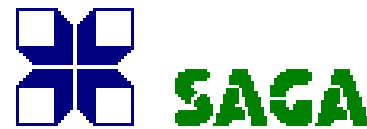
- 38 countries
- 18,000 permanent staff
- 1,320 MUSD annual income
- 70 MUSD annual average investment
- 7,600 handling and trucking equipment
- ◻ 4,000,000 square meters yards and warehouses

# Bolloré Group in Africa – Brands

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SOCOPA



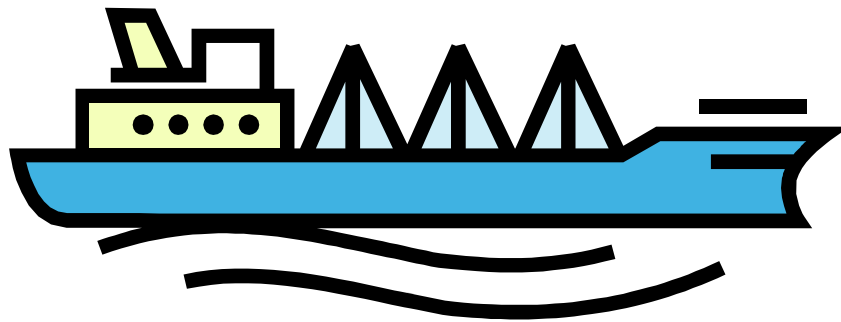
## Bolloré in Africa – Main activities

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- Shipping agencies
- Stevedoring
- Terminal operator
- Freight forwarding
- Trucking
- ICD, Container Depot
- Warehousing  
Commodities, CFS
- Barging, Dredging
- Railways
- Logistics Project
- Oil & Gas, Mining
- Airfreight

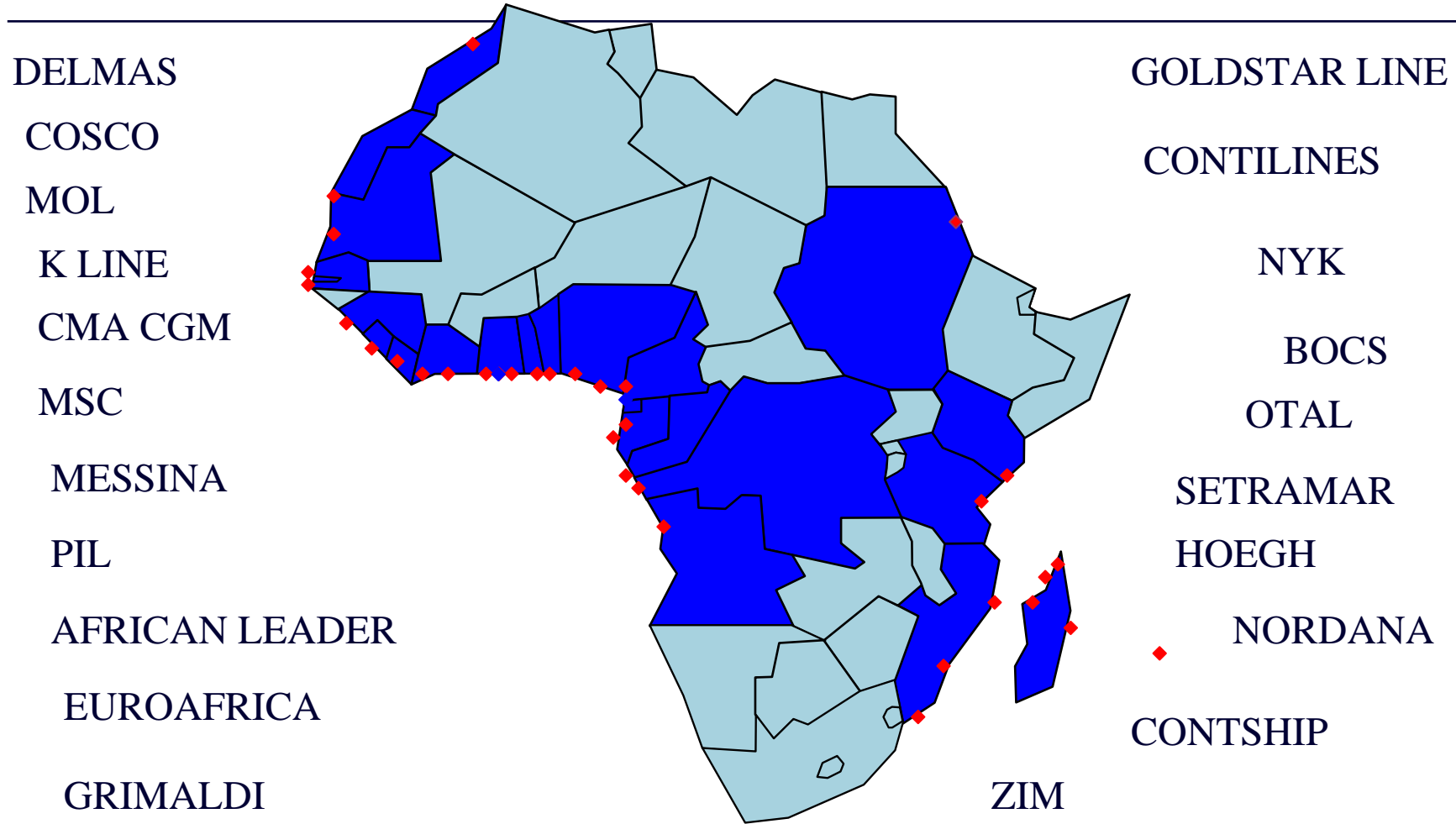
# Bolloré in Africa – Shipping agencies

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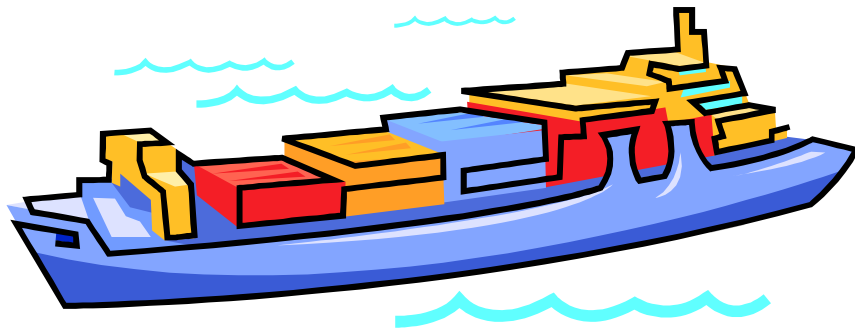
- Shipping Lines agent
  - SDV
  - SOCOPAO
  - AMI
  - SAGA
  - EACS
- Tramping agent
  - AFRITRAMP Network
- Protective Agent

# Shipping Agencies Network



# Bolloré in Africa – Stevedoring

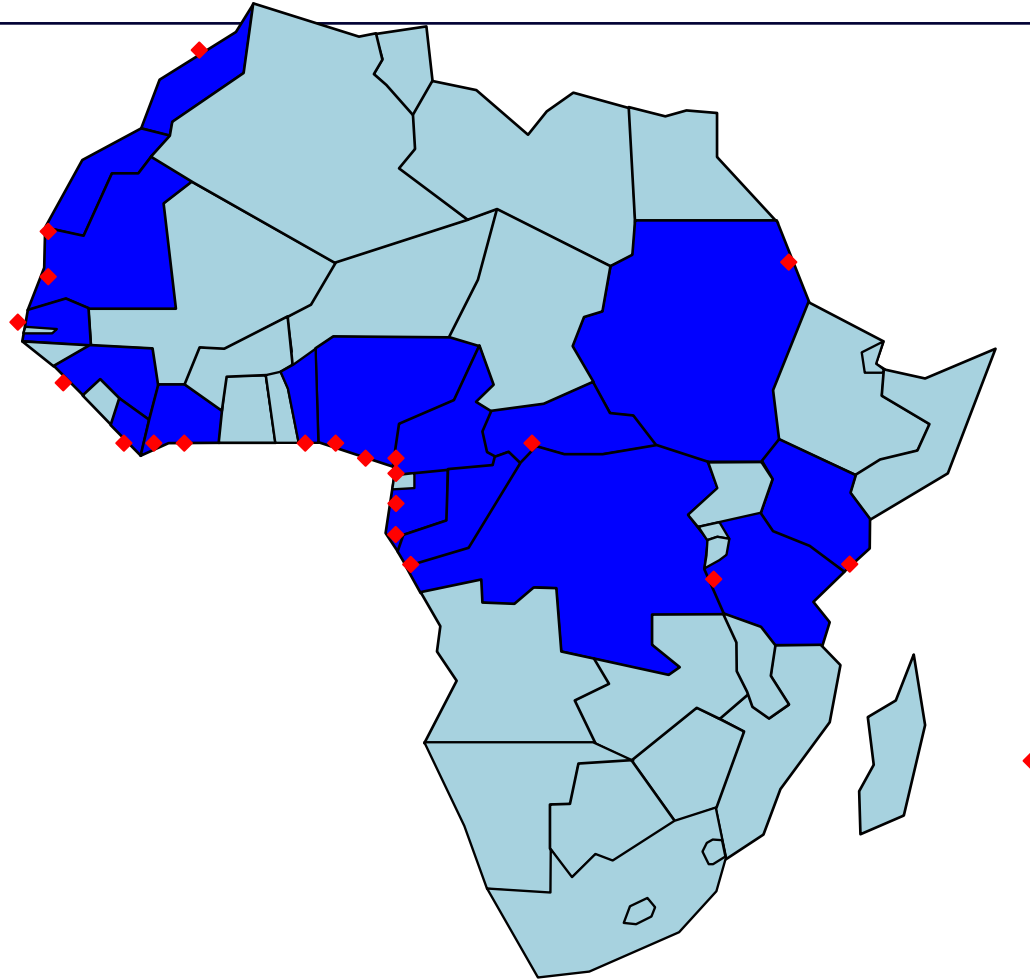
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- General Cargo & Containers
  - Bagged Cargo
  - Bulk Cargo
  - Reefer
  - Rolling Equipment
  - Heavy Lift
  - Container
  - Special Loads

# Stevedoring Network

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# Bolloré in Africa – Terminal operator

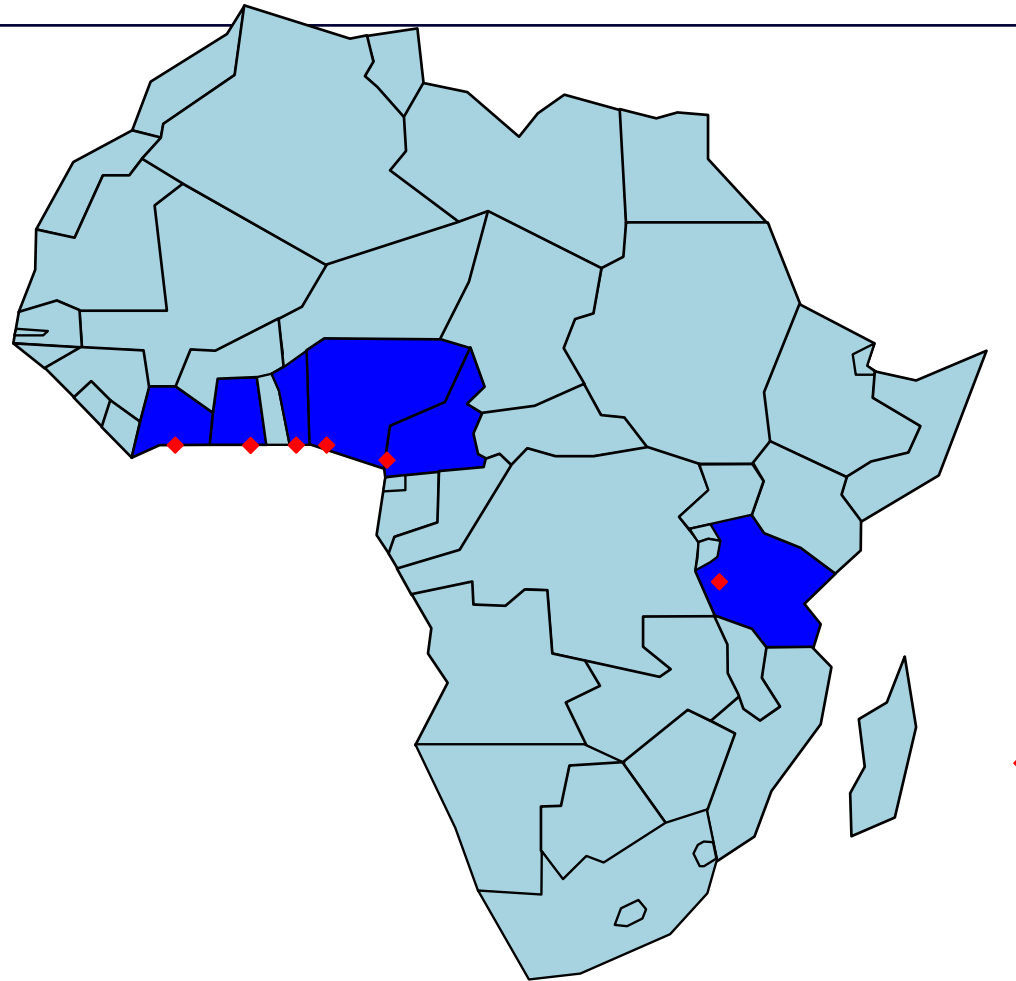
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- SETV – Abidjan
- DIT – Douala
- MPS – Tema
- TICT – Lagos
- SMTC – Cotonou
- TGC – Reunion
- APO - Kigoma

# Terminal Operation Network

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# Bolloré in Africa – Freight Forwarding

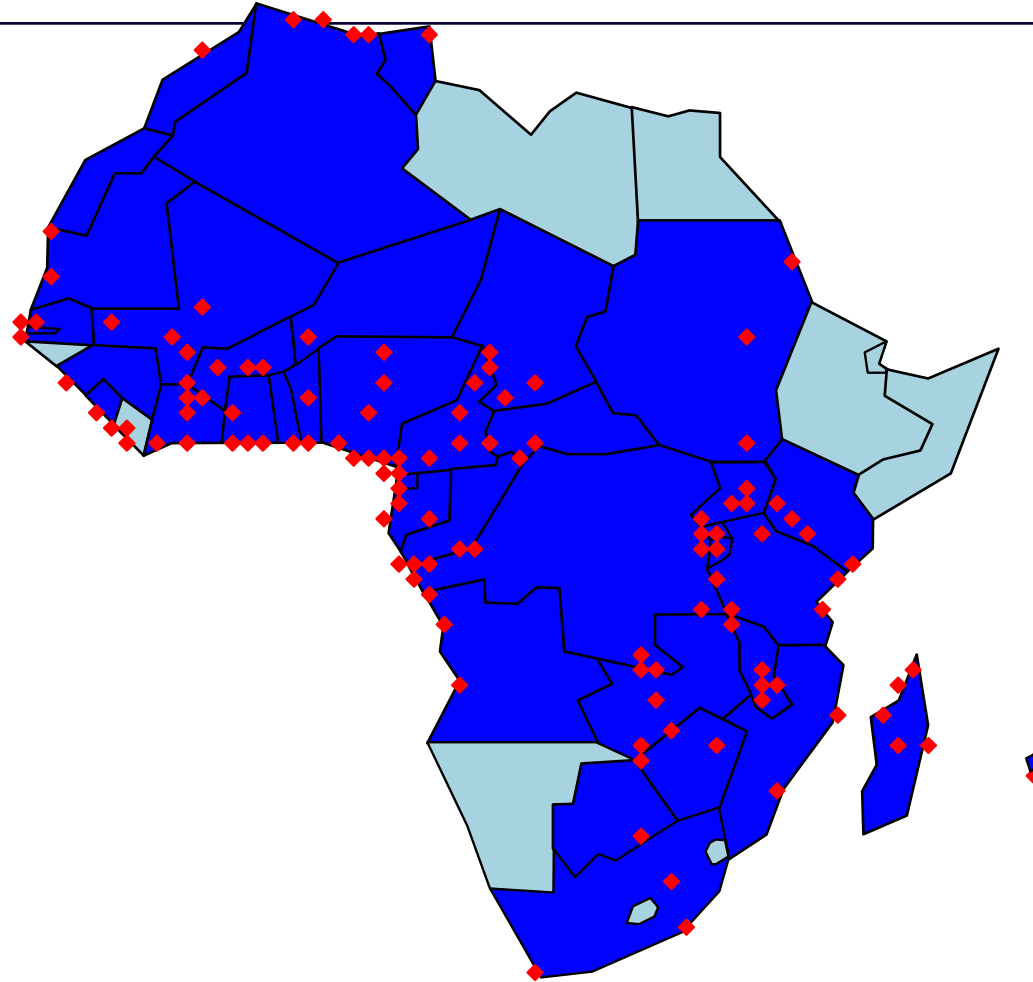
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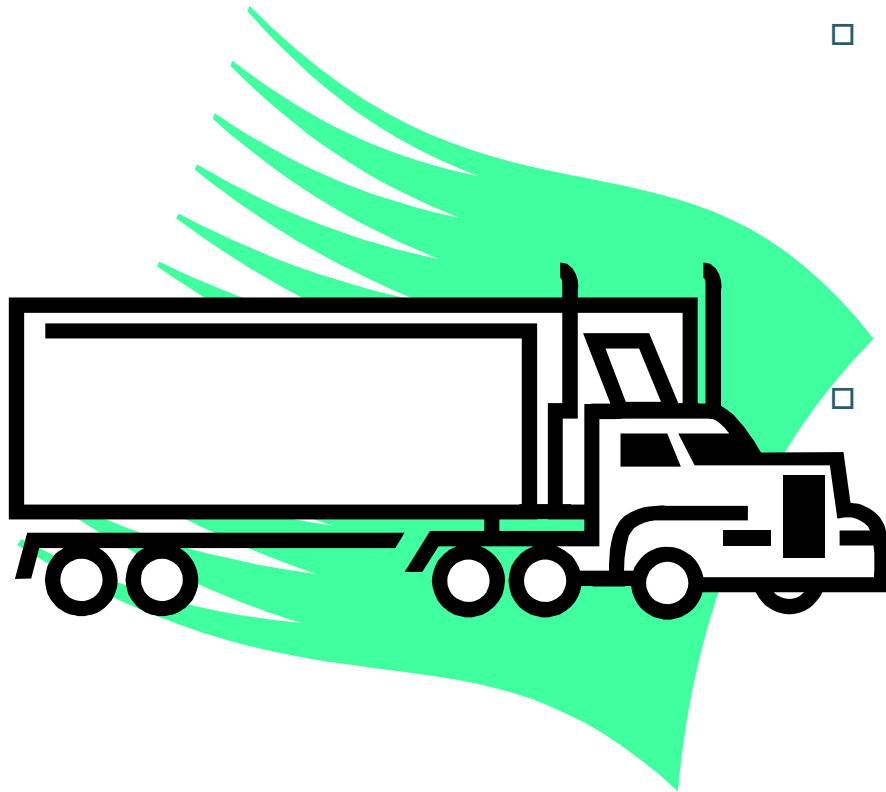
- Freight Forwarding
- Bonded Warehousing
- Through B/L
- Sacking, bagging, packaging
- Fumigation
- Consolidation
- Warranting
- Blending
- Monitoring

# Freight Forwarding Network

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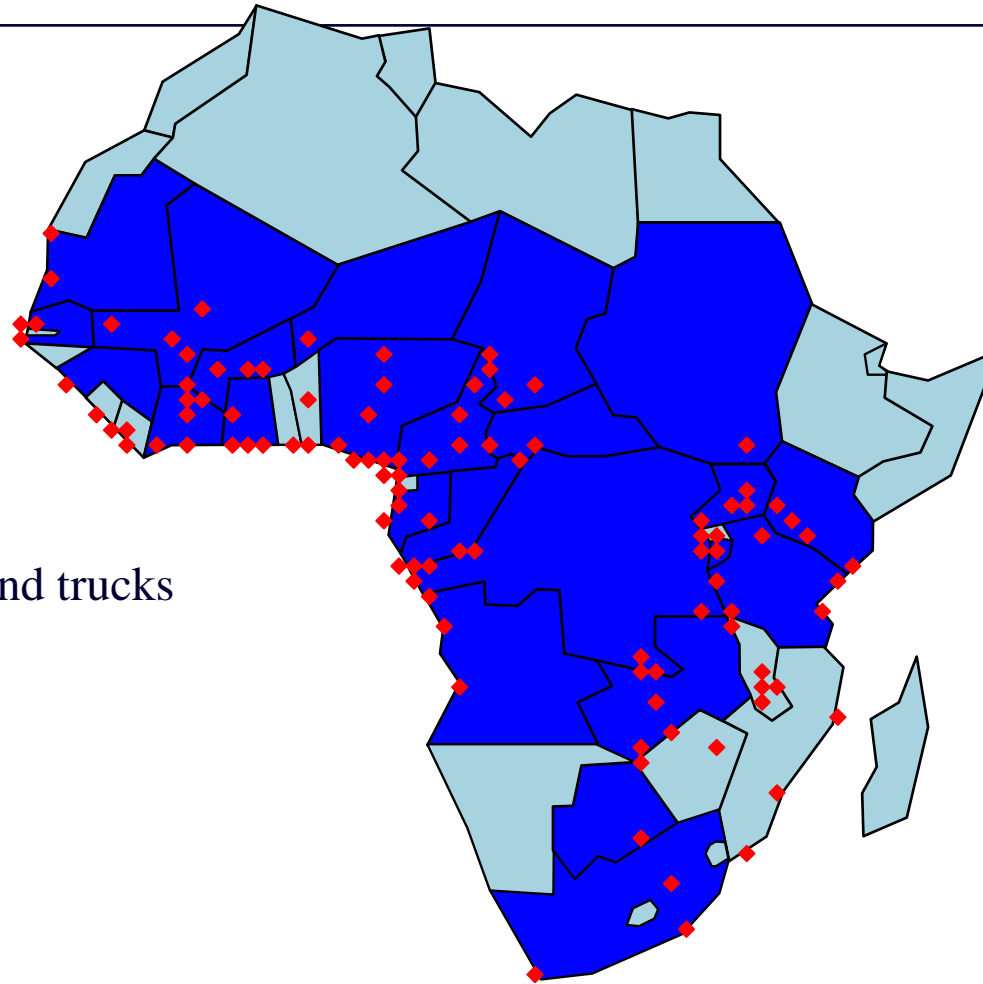
# Bolloré in Africa – Trucking



- Container Delivery
  - Abidjan
  - Douala
  - Dakar
  - Kinshasa
  - Kampala
  - Mombasa / Nairobi
  
- Long haul trucking
  - East African North Corridor ex Mombasa to Kampala / Kigali / Eastern DRC / Juba
  - East African South Corridor ex Dar-es-Salaam to Kigoma / Bujumbura / Lusaka / Lubumbashi
  - Abidjan – Ouagadougou / Bamako
  - Douala- Ndjamena / Bangui
  - Dakar – Bamako
  - Tema – Ouagadougou
  - Cotonou – Niamey
  - Lagos - Kano

# Trucking Network

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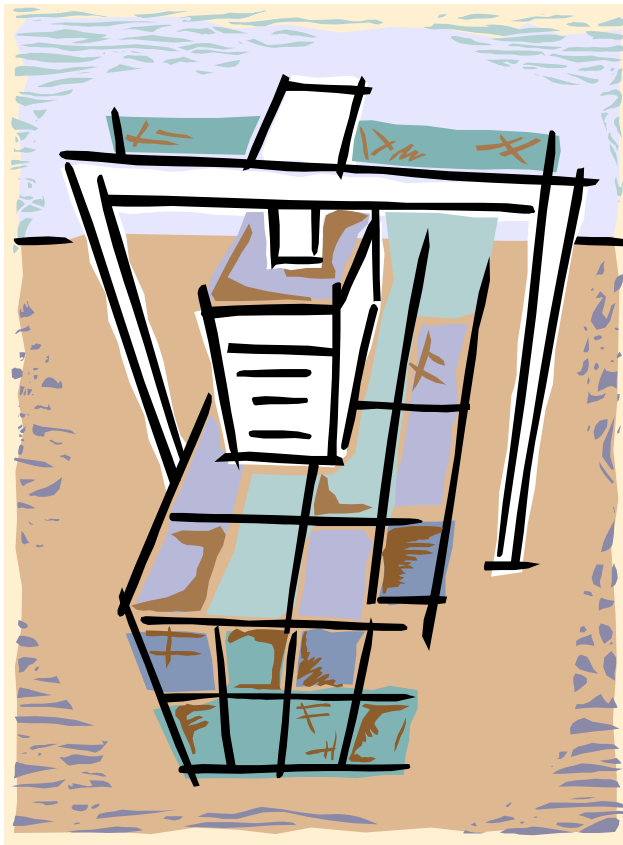


1,000 tractors and trucks

1,800 trailers

# Bolloré in Africa – ICD, Depot

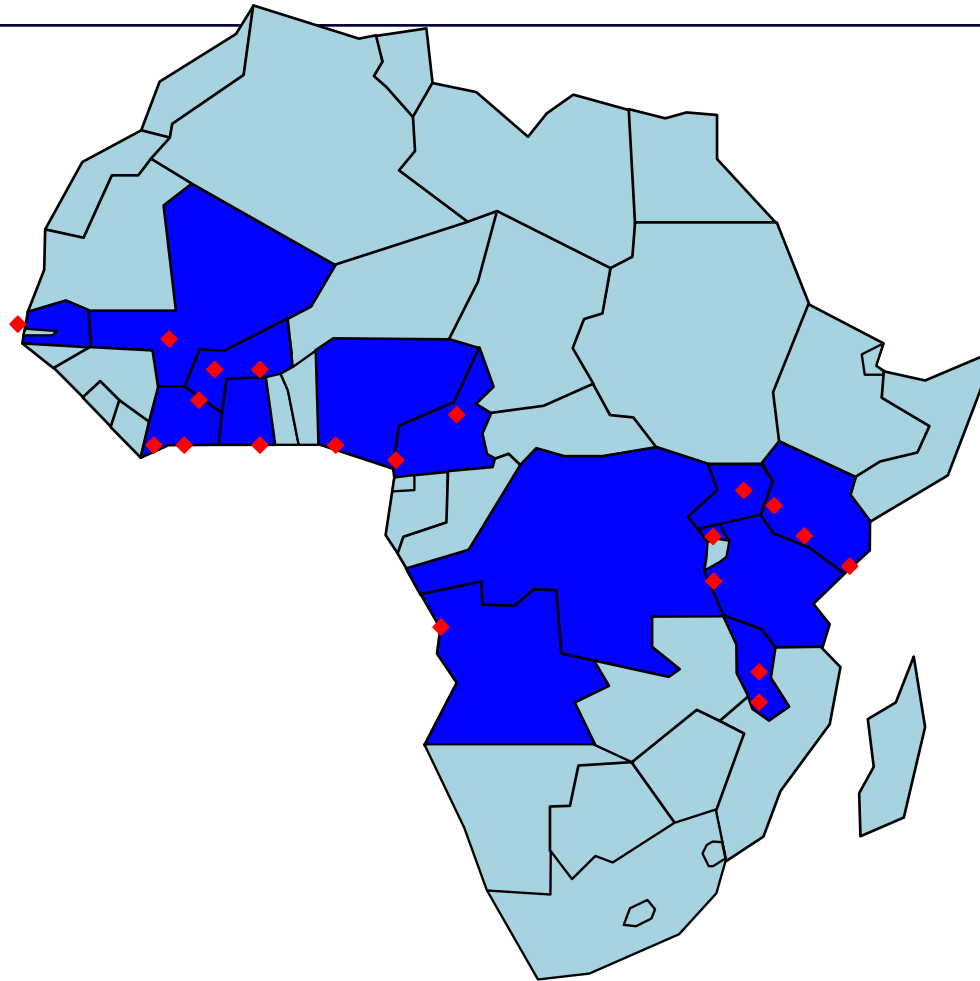
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- ICD
  - TCT – Tema
  - MCT - Mombasa
  - ICD – Kampala
  - SDV AMI – Luanda
  - KCT - Lagos
- Empty Container Depot
  - Various Sites
- Reefers Depot
  - Mombasa
- Container Repair Yard
  - Cote d'Ivoire
  - Kenya

# ICD - Depot Network

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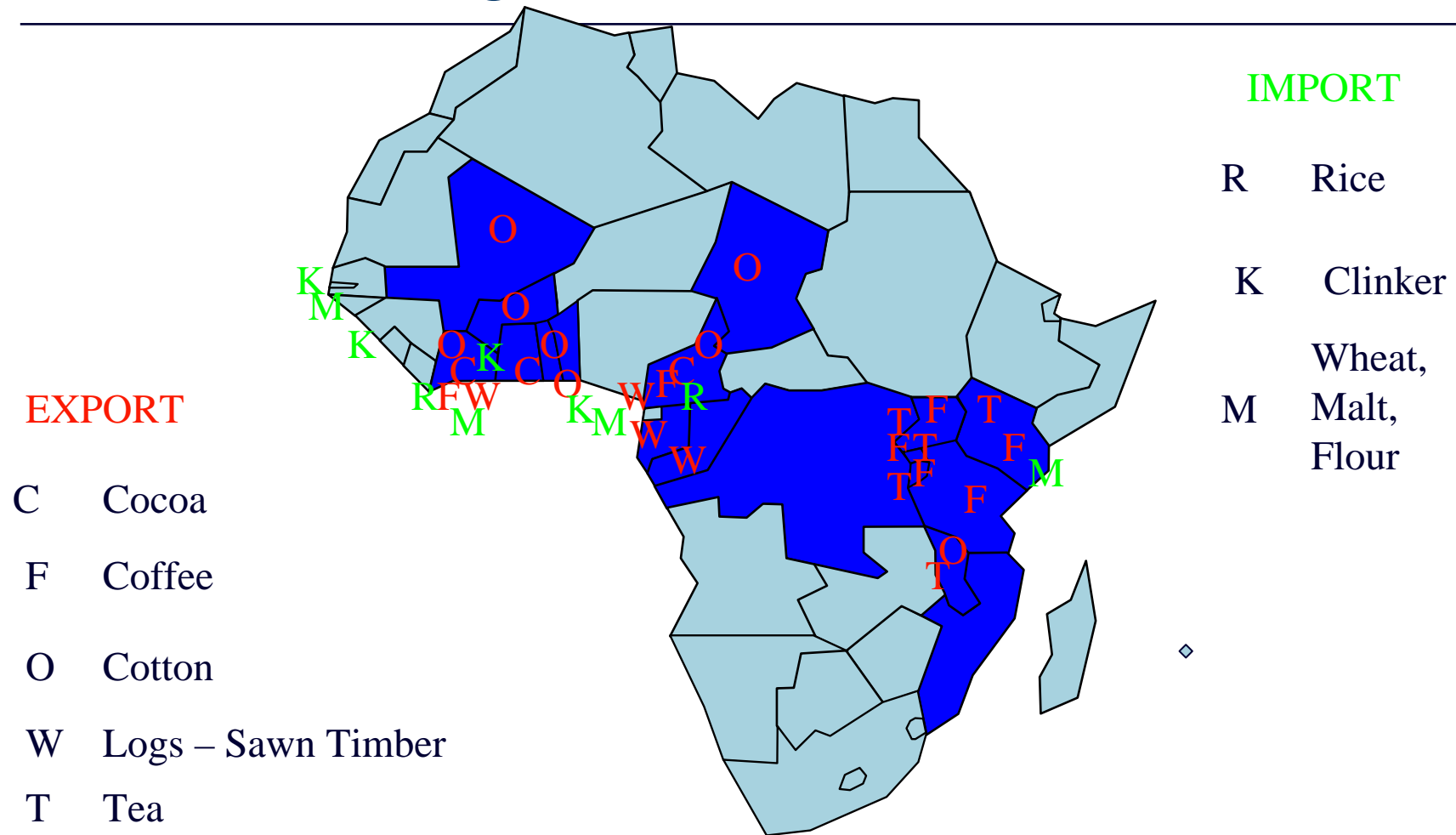
# Bolloré in Africa – Warehousing Commodities

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- Export
  - Cocoa: 800,000 tons
  - Coffee: 184,000 tons
  - Cotton: 805,000 tons
  - Logs: 705,000 cbm
  - Sawn Timber: 737,000 cbm
  - Tea: 35,000 tons
  - Cashew Nut: 137,000 tons
  - Sugar: 44,000 tons
  - Rubber: 81,000 tons
  - Others: 740,000 tons
- Import
  - Rice: 180,000 tons
  - Sugar: 105,000 tons
  - Fertilizer: 301,000 tons
  - Cement, Clinker: 1,935,000 tons
  - Wheat, Malt, Flour: 398,000 tons
  - Others: 1,961,000 tons

# Warehousing Commodities Network



# Bolloré in Africa – Barging, Dredging

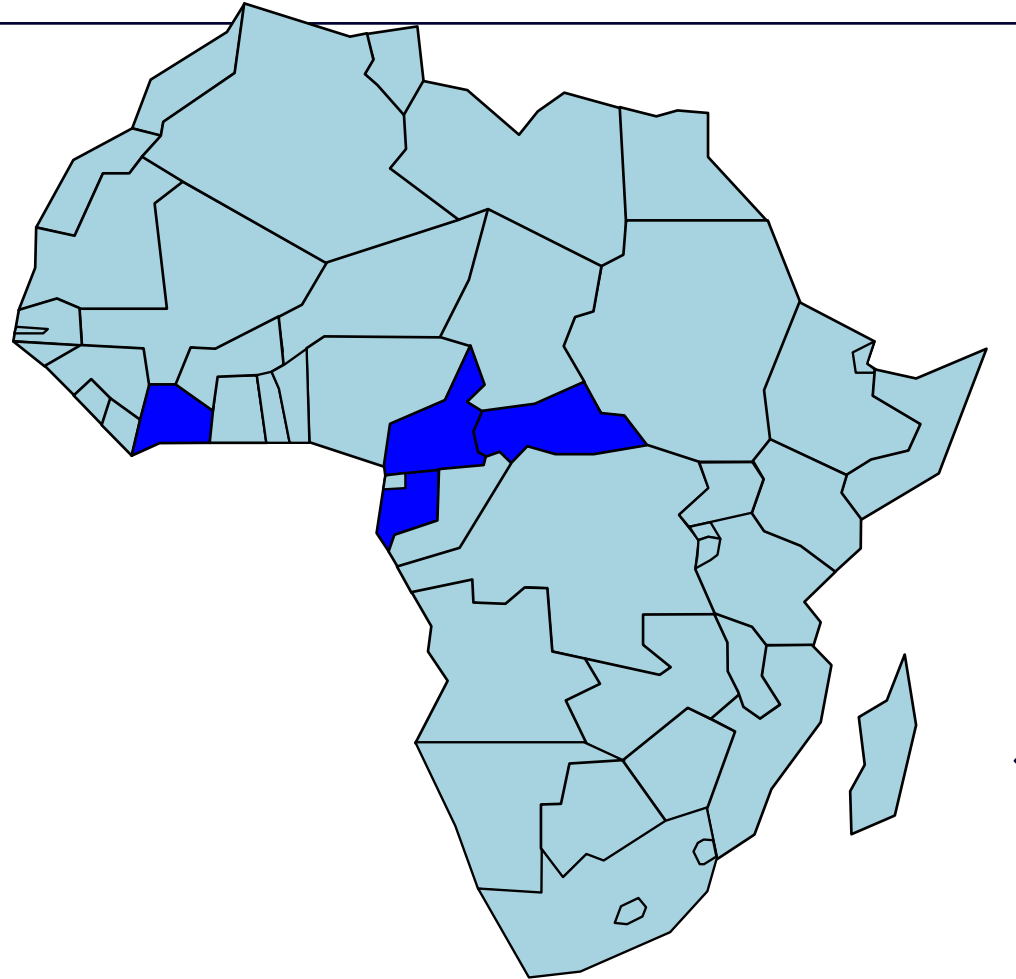
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- Barging
  - Central African Republic – SOCATRAF
  - Gabon – SEPBG -Timber Yard
  - Cameroon – SEPBC – Timber Yard
- Dredging
  - Cameroon - SDCA
- Shipyard
  - Cote d'Ivoire – CARENA
  - Gabon - DPS

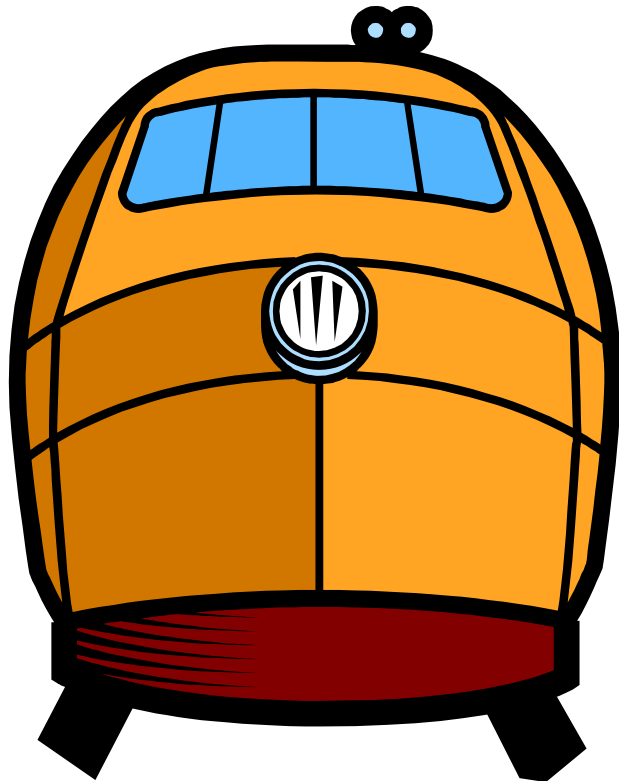
# Barging, Dredging, Shipyard Network

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# Bolloré in Africa – Railways

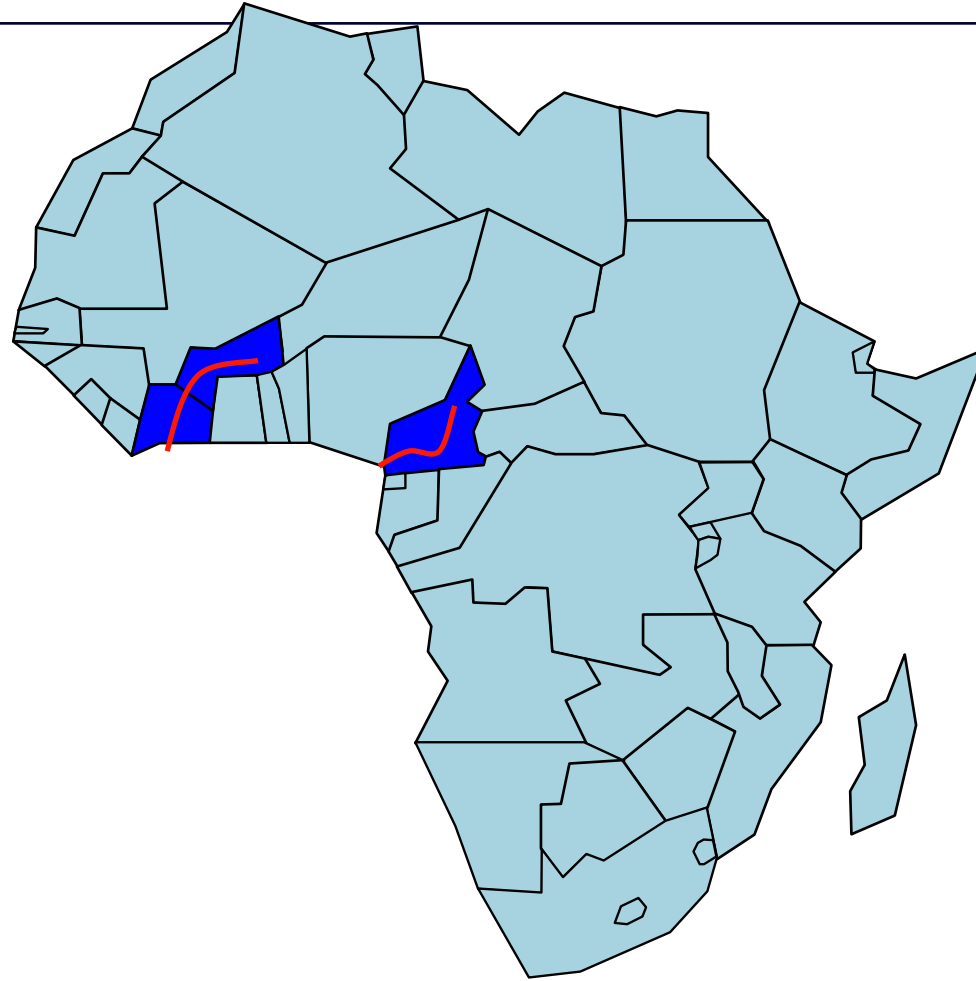
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- SITARAIL
  - Cote d'Ivoire – Burkina Faso
  - 1,500 km
  - 0.6 million ton/year
  - 270,000 passengers
- CAMRAIL
  - Cameroon
  - 1,100 km
  - 1.8 million ton/year
  - 1 million passengers

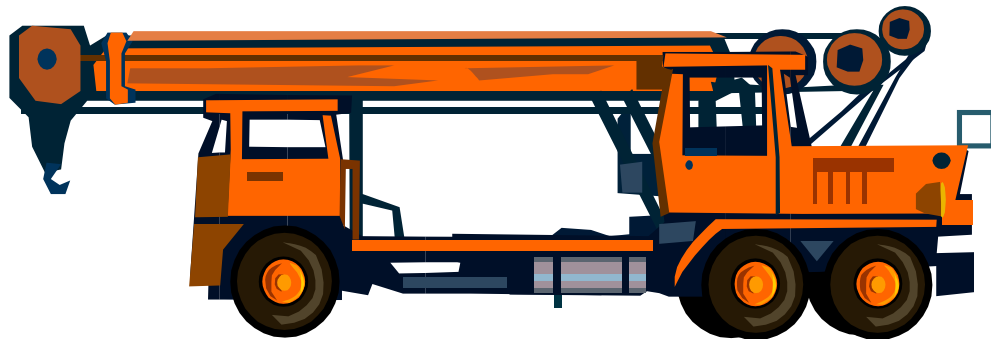
# Railways Network

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# Bolloré in Africa – Logistics Project

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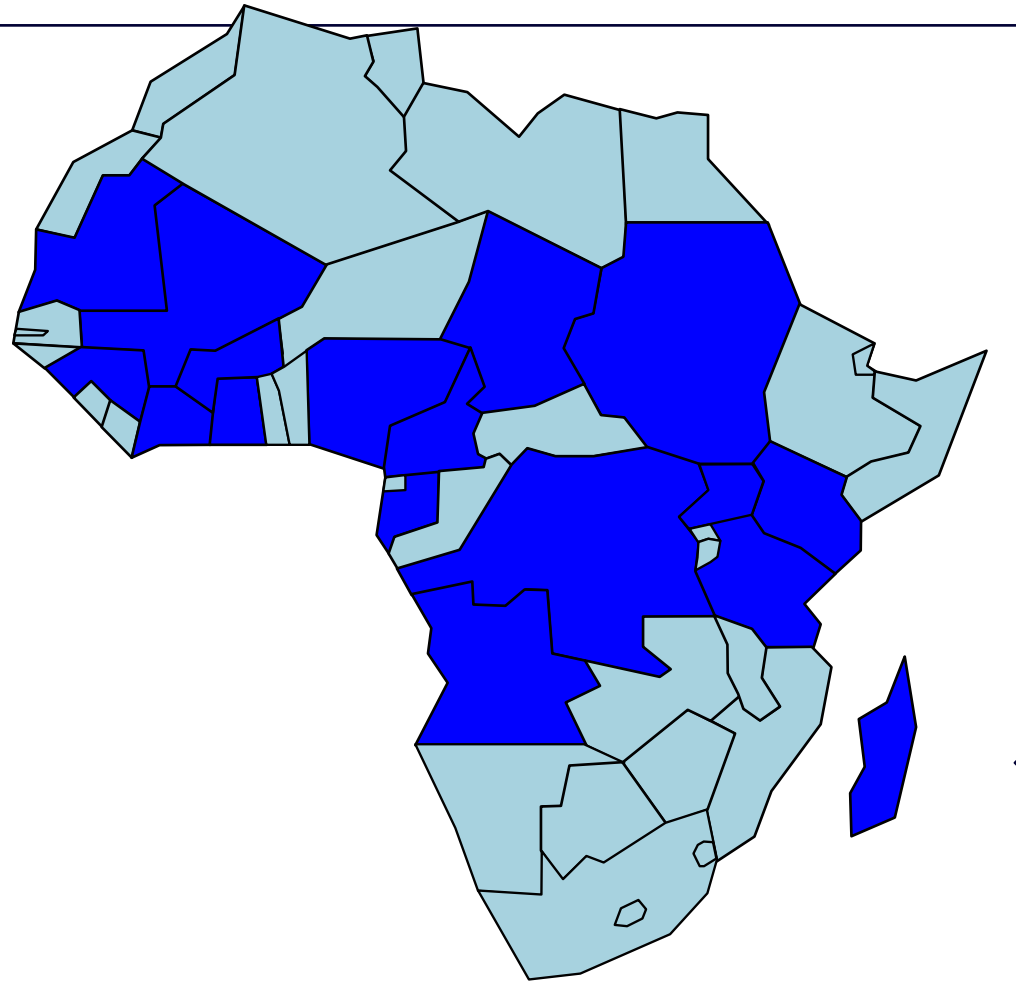
- Cote d'Ivoire – Ghana  
– Burkina Faso - Mali
- Heavy Oversize load up to 250 MT

## UN Troops

- UNAMSIL – Sierra Leone - Liberia
- UNMIS – Sudan
- MONUC – DRC

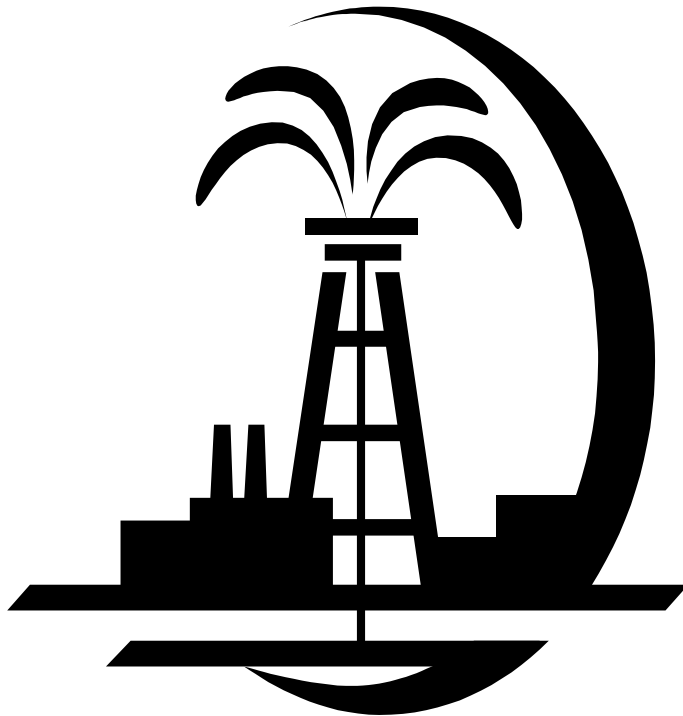
# Logistics Project Network

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# Bolloré in Africa – Oil & Gas, Mining

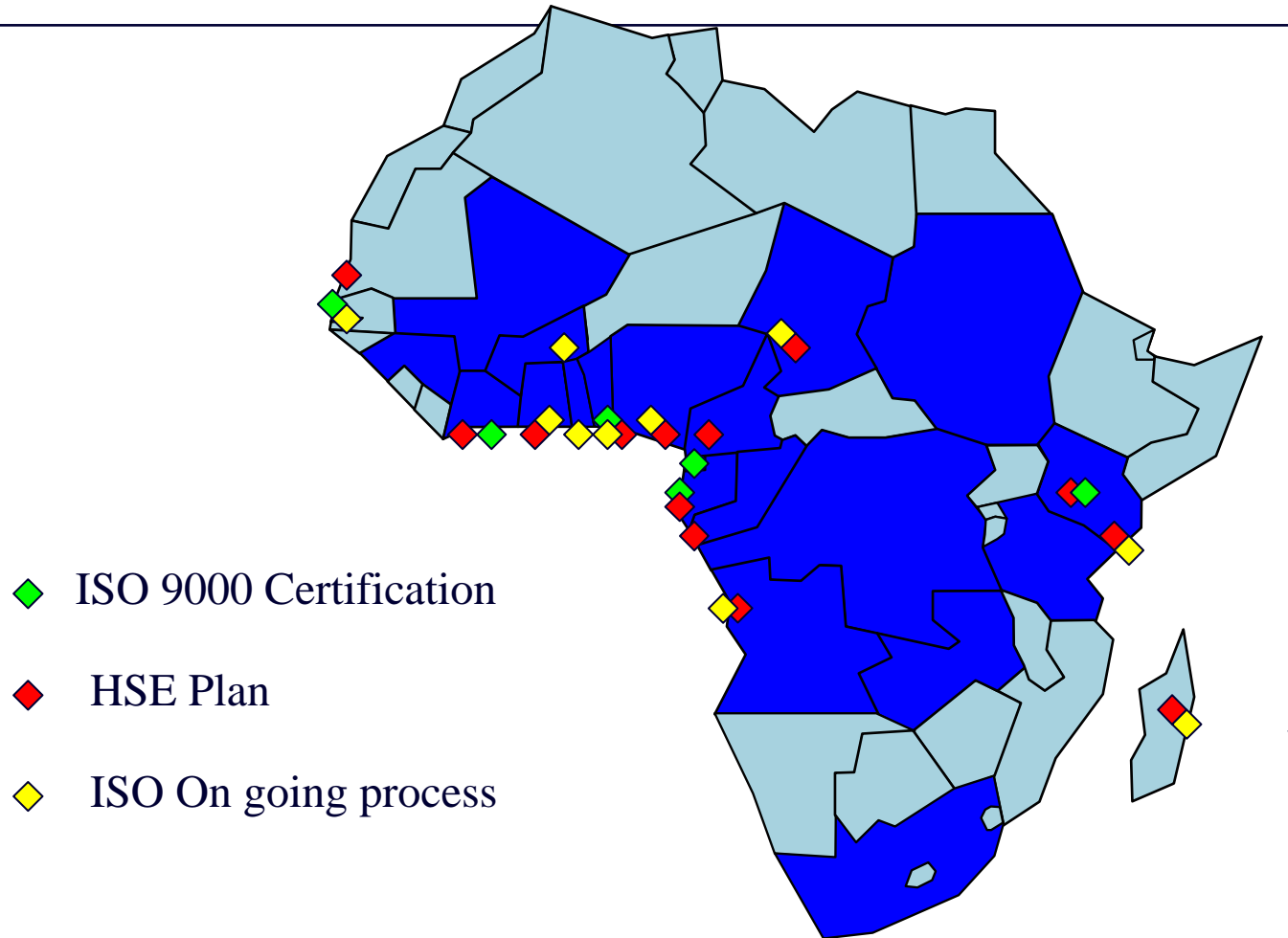
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- **Chad-Cameroon Pipeline Project - DOBA**
  - 3 years – 500,000 MT
- **WAGP (West African Gas Pipeline)**
  - Nigeria – Benin – Togo – Ghana – 250,000 RT
- **LNG Bonny Island Nigeria**
  - World biggest LNG Factory
- **Angola**

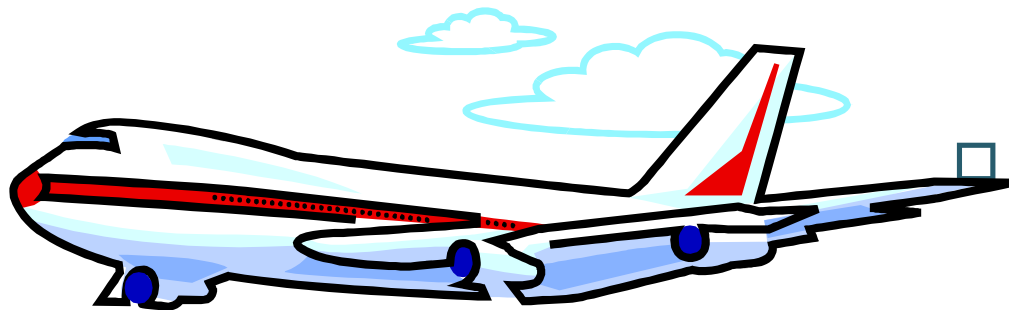
# Oil & Gas, Mining Network

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# Bolloré in Africa – Airfreight

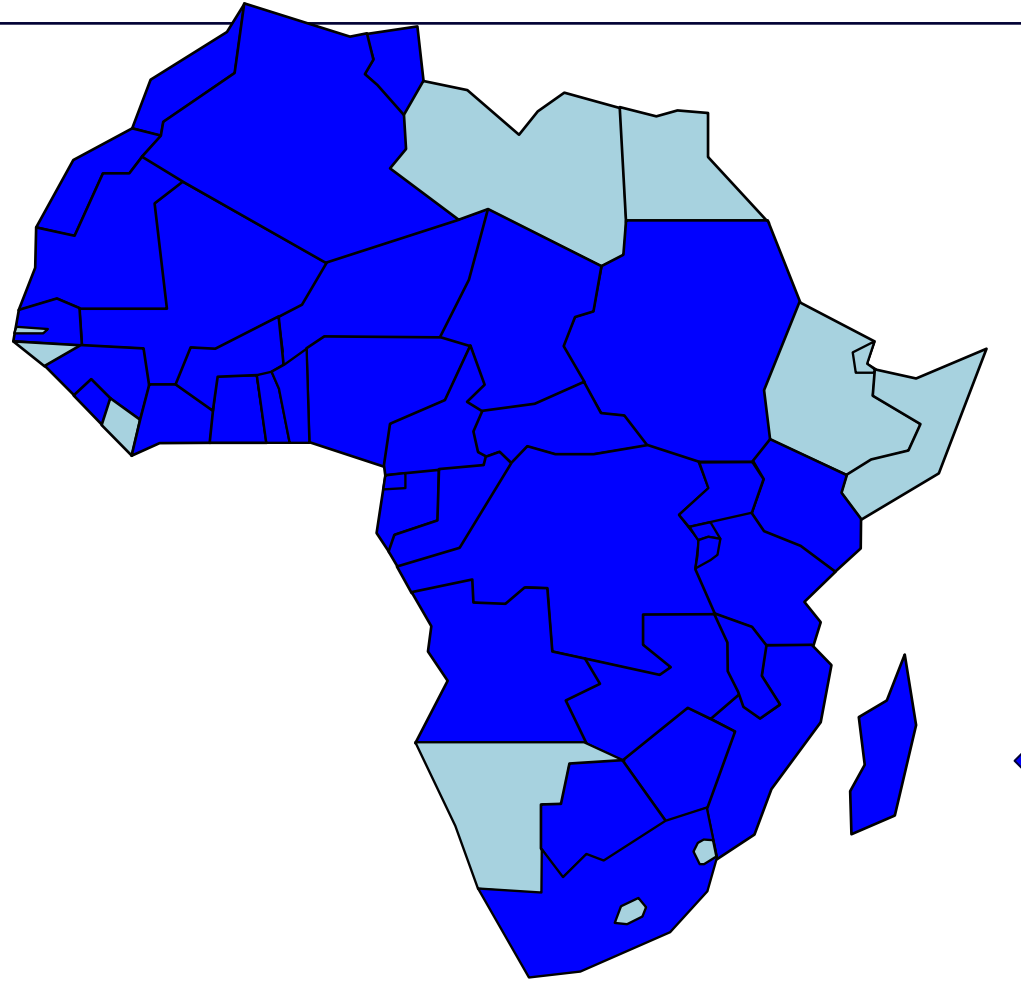
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- Airfreight
  - 33 airport agencies
  - Express mail
- Chartering
  - From small parcels to Antonov 124
- Dedicated Team

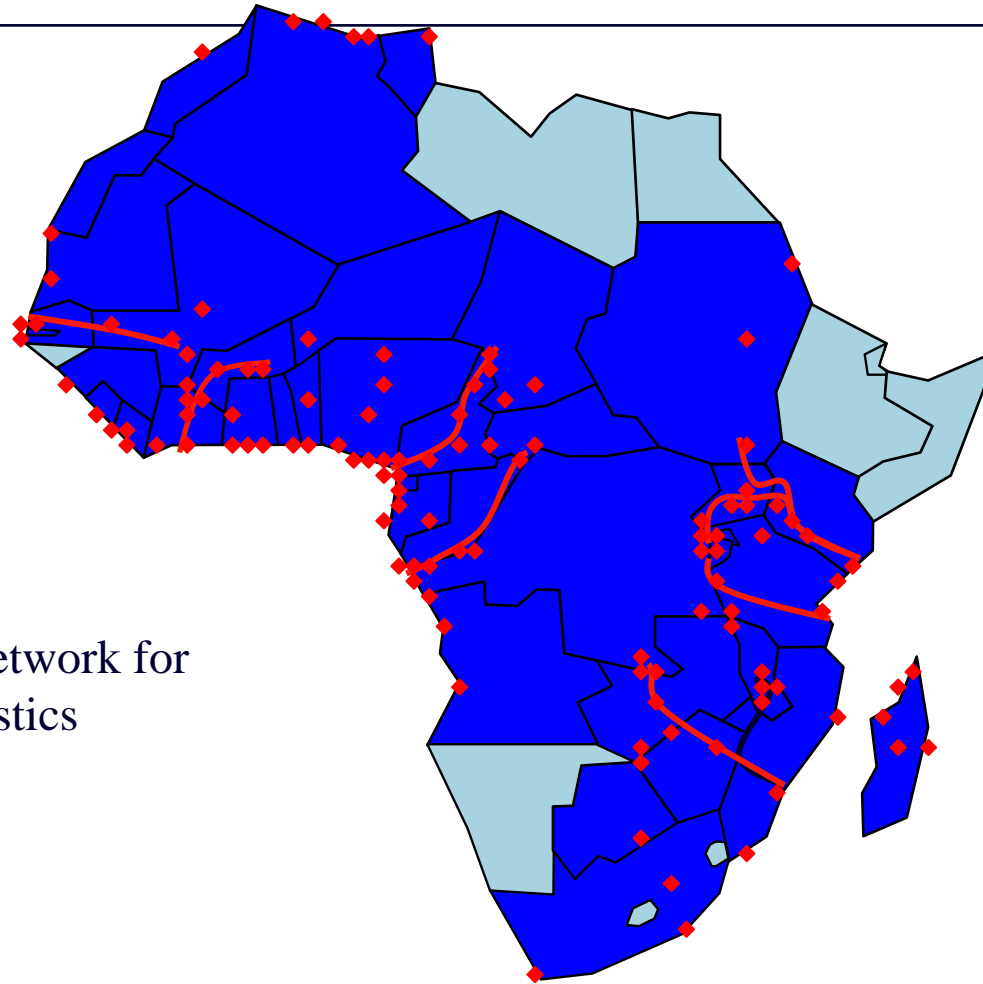
# Airfreight Network

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# Door to Door Logistics Network

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Integrated and  
interconnected network for  
door to door logistics  
service

214 agencies in 38 countries and 500 offices worldwide

