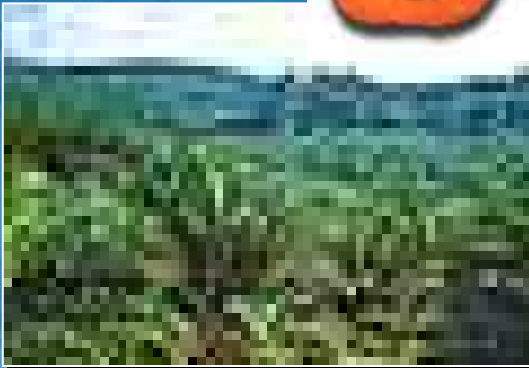


# *4<sup>th</sup> ASEAN Ports & Shipping 2006*

# WESTPORTS

# The Next Decade

# Rubber, Cocoa & Palm Oil



**Agricultural  
Excellence**

# Semi-conductors, Air-cond, Electronics, etc.



## Manufacturing Excellence

# MALAYSIA

## Super Infrastructure



- Highways
- Expressways

# MALAYSIA

## Super Infrastructure



● Airports

# MALAYSIA

## Super Infrastructure



● Ports



# MALAYSIA

## Super Infrastructure



 MDC



Malaysia is **Ready**

# MALAYSIA Ports



- **1995 : 2.5mn TEUs**
- **2005 : 12.5mn TEUs**

# MALAYSIA

# Ports

- 7<sup>th</sup> Largest for Containers
- India : 4.5mn boxes
- China : 65mn boxes
- Bangladeshi Workers

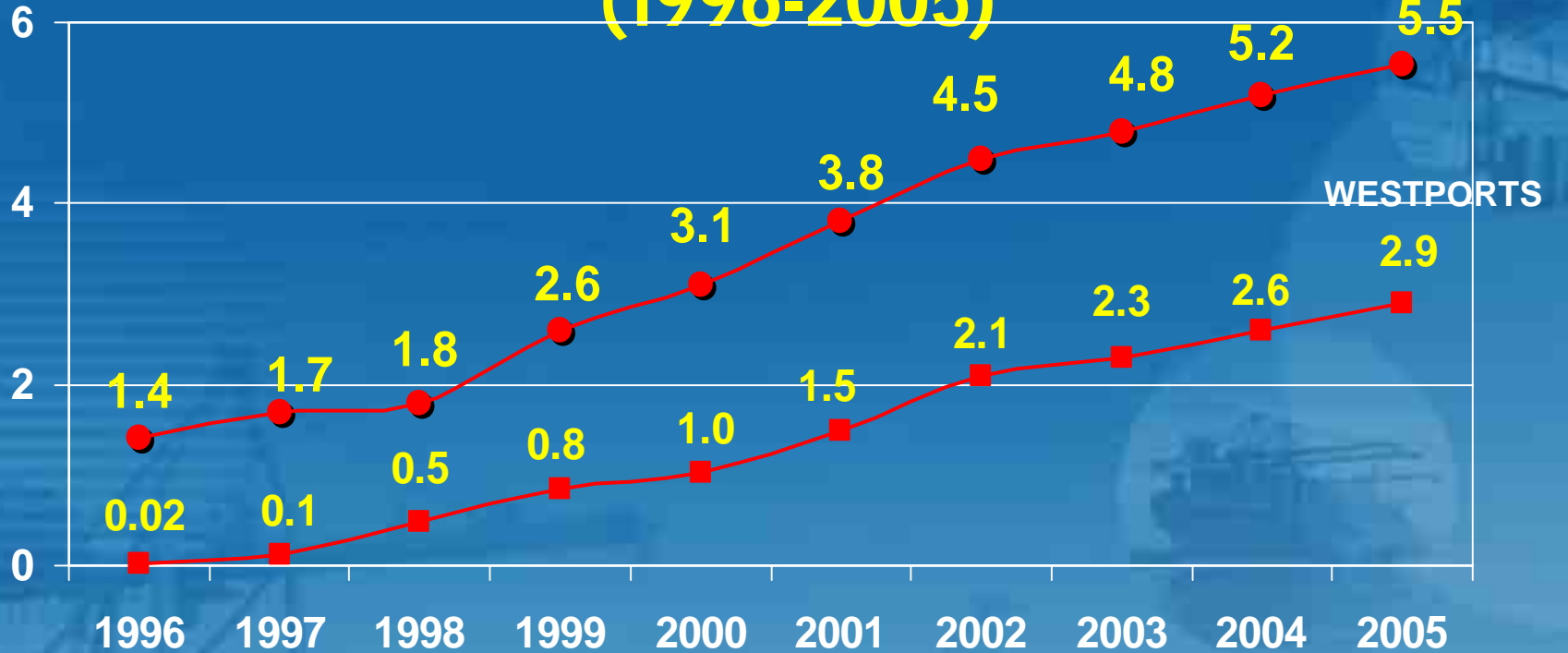
# OBJECTIVES : Ports

- 95% of World Trade is by Sea
- 65% of Ships at Port
- 17th Largest Trading Nation
- 13th & 16th Largest Port

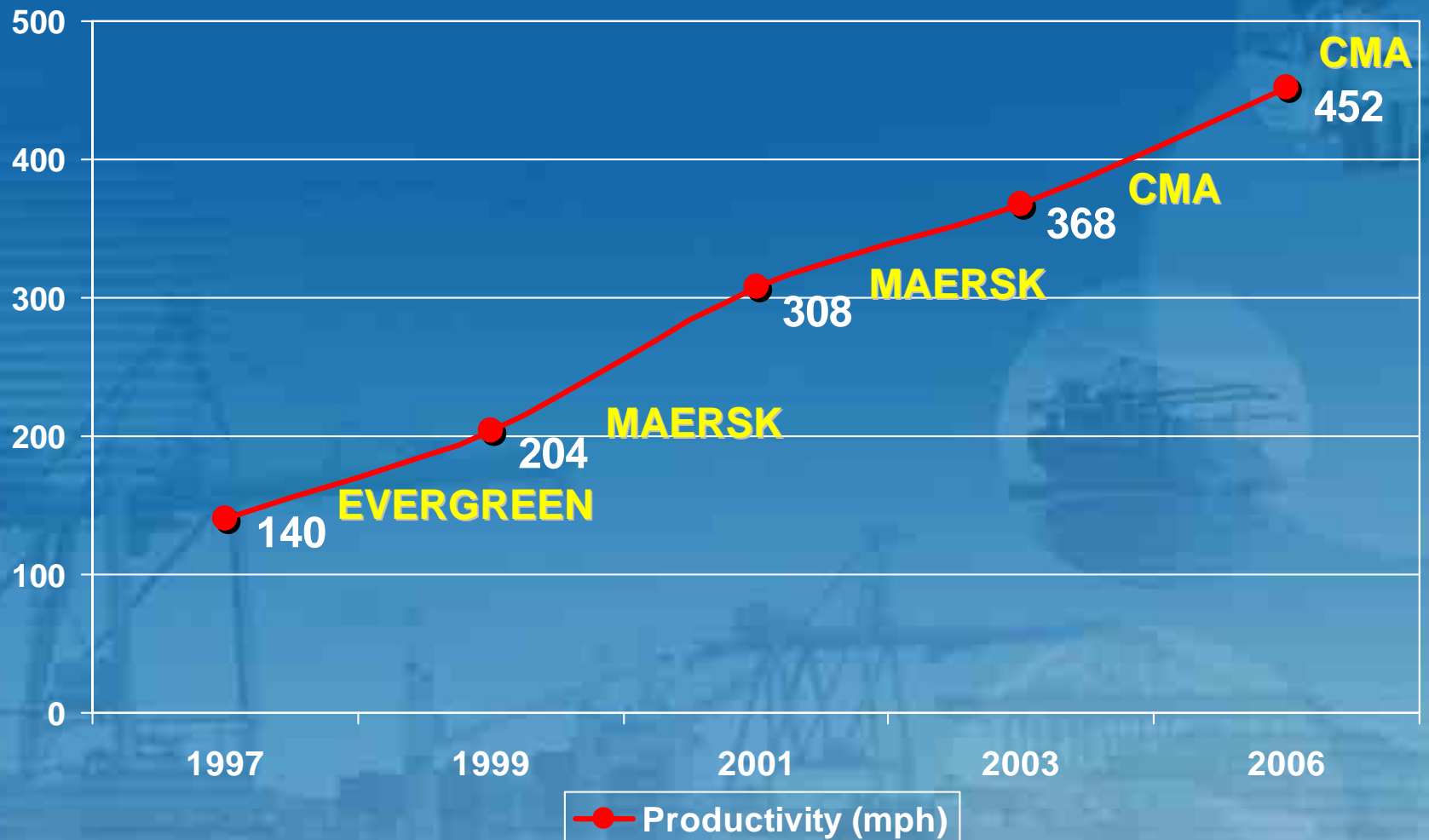
# PORT KLANG CONTAINER VOLUME

Mns TEUs

(1996-2005)



# WESTPORTS VESSEL PRODUCTIVITY



# Productivity

- Average QC : 35mph
- Average Vessel : 100mph

# CRISIS



# Port Klang Connectivity

- To China : 16 / week
- To US : 4 / week
- To Europe : 12 / week
- To Middle East : 12 / week
- To Japan & Korea : 13 / week
- To Taiwan : 10 / week
- To India : 4 / week

# Feeder Services

- Jakarta, Belawan & Surabaya : 14 / week
- Bangladesh & Myanmar : 4 / week
- India & Colombo : 4 / week
- Thailand & Vietnam : 4 / week
- Sabah & Sarawak : 1 / week

# Terminal Handling Charges

- **Container THC**
  - 20'' : USD 60
  - 40'' : USD 90
- **Transshipment**
  - 20'' : USD 36
  - 40'' : USD 55

# Freight Rates

- Freight to US : USD 2,290
- Freight to Europe : USD 950
- Freight to China : USD 155
- Freight to Middle East : USD 700

# Main Lines Calling Westports

- America President Line (APL)
- China Shipping Container Lines
- CMA – CGM ANL
- Cosco Line
- CSAV Norasia
- Delmas Shipping
- Evergreen Marine Corps.

# Main Lines Calling Westports

- Goldstar Line Ltd.
- Hanjin Shipping
- Hapag Llyod
- Hyundai Merchant Marine
- Iran Shipping
- K Line Maritime (M) Sdn. Bhd.

# Main Lines Calling Westports

- Maersk Line
- Maruba Shipping
- MSC Shipping
- P&O Nedlloyd M.A S/B
- Regional Container Line (RCL)
- UASC
- Yang Ming

# **WESTPORTS**

# **The Next Decade**

# SELANGOR CUSTOMS HQ



# Selangor Halal Hub

- Fully integrated development
- Upstream & downstream manufacturing
- One-stop facility to obtain halal status



# Malaysian International Halal Showcase



# Global Halal Hub

- Muslim Population Worldwide – 2 Billion
- Worldwide Halal Consumption – USD 500 Billion
- Worldwide Halal Food Market – USD 150 Billion
- Malaysia Halal Food Market – USD 10 Billion



# Port Klang Free Zone



Gateway to the markets of South East Asia

# MILS Logistic Hub



# Inter Terminal Transfer



- 4 Lines
- Land bridge
- In-land Ports

# On Dock Depot

- **20 Acres**
- **Common User**
- **Cost Saving**



# Value Adding

- Distripark
- ISO Tank Depot
- Container Freight Station

# 9<sup>th</sup> Malaysia Plan

12 – 18 Million TEUs

# Industrial Master Plan

- Freight Invisibles
- CIF – FOB
- More Liners
- Cost of Logistics

# We Are Ready

- **Cheapest & Fastest  
Connectivity**
- **Malaysia Remains  
Competitive**

# Thank You